ARTHUR S. JAGO

DOU 306, 1900 Commerce Street, Tacoma WA 98402

EMPLOYMENT

University of Washington, Tacoma Associate Professor of Management, Milgard School of Business Assistant Professor of Management, Milgard School of Business	2025 — Present 2019 — 2025
University of Southern California Postdoctoral Research Associate, Marshall School of Business	2018 — 2019
EDUCATION	
Stanford University Ph.D. Business Administration (Organizational Behavior)	2018
Northwestern University B.A. Psychology and Cognitive Science (Summa Cum Laude)	2012
PUBLICATIONS	

- **Jago, A.**, & Yam, K. C. (2025). Moral Spillover from Creators to Autonomous Technological Agents. Forthcoming in *Journal of Experimental Psychology: General*.
- **Jago, A.**, Raveendhran, R., Fast, N., & Gratch, J. (2025). Algorithmic management diminishes status: An unintended consequence of using machines to perform social roles. Forthcoming in *Journal of Experimental Social Psychology*.
- **Jago, A.**, & Fast, N. (2024). Reinforcement, erosion, and infusion: How AI-powered algorithms influence culture. *Management and Business Review*, 4, 40-44.
- **Jago, A.**, & Carroll, G. (2024). Who made this? Algorithms and authorship credit. *Personality and Social Psychology Bulletin*, 50, 793-806.
- **Jago, A.**, Carroll, G., & Lin, M. (2022). Generating authenticity in automated work. *Journal of Experimental Psychology: Applied*, 28, 52-70.
- **Jago, A.**, & Laurin, K. (2022) Assumptions about algorithms' capacity for discrimination. *Personality and Social Psychology Bulletin*, 48, 582-595.
- **Jago, A.**, Fast, N., & Pfeffer, J. (2022). Losing more than money: Organizations' prosocial actions appear less authentic when their resources are declining. *Journal of Business Ethics*, 175, 413-425.
- Fast, N., & **Jago, A.** (2020). Privacy matters... or does it? Algorithms, rationalization, and the erosion of concern for privacy. *Current Opinion in Psychology*, *31*, 44-48.

Jago, A., Kreps, T. A., & Laurin, K. (2019). Collectives in organizations appear less morally motivated than individuals. *Journal of Experimental Psychology: General, 148*, 2229-2244.

Jago, A., & Pfeffer, J. (2019). Organizations appear more unethical than individuals. *Journal of Business Ethics*, 160, 71-87.

Jago, A., & Laurin, K. (2019). Inferring commitment from rates of organizational transition. *Management Science*, 65, 2842-2856.

Jago, A. (2019). Algorithms and authenticity. *Academy of Management Discoveries, 5*, 38-56.

Jago, A., & Laurin, K. (2017). Corporate personhood: Lay perceptions and ethical consequences. *Journal of Experimental Psychology: Applied*, 23, 100-113.

UNDER REVISION

Xu, C., **Jago, A.**, & Flynn, F. Algorithm Use Undermines Perceptions of Communal Organizational Culture. Revise and Resubmit, *Organization Science*.

SELECT WORKING PAPERS AND WORKS IN PROGRESS (3+ Studies Completed)

Raveendhran, R., **Jago, A.**, Fast, N., & Gratch, J. A New Kind of Hierarchy? Predicting Leaders' Use of AI Assistants to Interact with Employees.

Jago, A., O'Connor, K., & Carroll, G. Generative AI and Domain-Specific Competence.

Tomova-Shakur, T., **Jago, A.** It Doesn't See The "Real" Me: Perceptions of Algorithms' Capabilities to Assess and Improve Organizational Diversity.

O'Connor, K., Jago, A., & Carroll, G. Restoration Vs. Creation: AI and Work Continuance.

O'Connor, K., Jago, A., & Carroll, G. AI Revision and Work Completion.

CONFERENCE PRESENTATIONS

Berkeley Haas Authenticity Conference (2025)

Academy of Management (2016-2024)

BYU Ethical Issues of Our Time (2024)

Psychology of Technology (2017, 2018, 2020, 2021)

Stanford MS&E Changing Nature of Work Conference (2021)

Society for Personality and Social Psychology (2014-2016, 2021)

Stanford IRiSS (2014)

TEACHING EXPERIENCE

University of Washington, Tacoma:

Instructor, TBUS300 (Managing People)

Instructor, TMGMT475 (Organizational Change)	2019-Present
Instructor, TMGMT570 (Organizational Change)	2022-Present
Instructor, TBUS511 (Leadership Lab; MBA Intensive)	2024-Present

Stanford University:

Course Assistant, Introduction to Organizational Behavior	2013-2017
Course Assistant, Managing Groups and Teams	2013-2017

GRANTS AND AWARDS

MOC (AOM) Best Submission with Practical Implications (2020)

MOC (AOM) Best Submission with Practical Implications (Nominated; 2019)

Stanford Alumni Research Experience Program (2016-2018)

Stanford Research Experience Program (2015-2018)

Doctoral Support Fellowships (Various; 2012-2017)

Doroghazi Eagle Scout Award (2015)

Phi Beta Kappa, Northwestern University (2012)

James Alton James Scholarship in the Social Sciences, Northwestern University (2011)

Dean's List, Northwestern University (2008-2012)

AD-HOC REVIEWING

Academy of Management Journal

Management Science

Organization Science

Organizational Behavior and Human Decision Processes

Academy of Management Discoveries (Editorial Review Board Member: 2019-2022)

Proceedings of the National Academy of Sciences

Journal of Personality and Social Psychology

Personality and Social Psychology Bulletin

Journal of Experimental Social Psychology

Journal of Experimental Psychology: General

Journal of Experimental Psychology: Applied

Cognition

Cognitive Science

Technology, Mind, & Behavior

Psychology of Aesthetics, Creativity, and the Arts

Journal of Business Ethics

ACADEMIC SERVICE

Management Area Coordinator (2025-Present)

Milgard Graduate Program Committee (2024-Present; Chair 2025-Present)

Milgard Faculty Council Member (2023-2025)

Management Club Faculty Advisor (2023-Present)

Milgard Scholarship Committee (2021-Present)

Milgard Center for Business Analytics Associate (2020-2024)

Milgard Undergraduate Program Committee (Spring 2020) UWT Distinguished Research Award Selection Committee (2019 - 2021)

MEDIA

Fortune
The Economist
Insights by Stanford Business

PROFESSIONAL MEMBERSHIPS

Academy of Management Psychology of Technology Institute Society for Personality and Social Psychology