

ARTHUR S. JAGO

DOU 306, 1900 Commerce Street, Tacoma WA 98402

EMPLOYMENT

University of Washington – Tacoma 2019 — Present
Assistant Professor of Management, Milgard School of Business

University of Southern California 2018 — 2019
Postdoctoral Research Associate, Marshall School of Business

EDUCATION

Stanford University 2018
Ph.D. Business Administration (Organizational Behavior)

Northwestern University 2012
B.A. Psychology and Cognitive Science, *summa cum laude*

PUBLICATIONS

Jago, A. S., Fast, N., & Pfeffer, J. (2020). Losing more than money: Organizations' prosocial actions appear less authentic when their resources are declining. Forthcoming in *Journal of Business Ethics*.

Fast, N., & Jago, A. S. (2020). Privacy matters... or does it? Algorithms, rationalization, and the erosion of concern for privacy. *Current Opinion in Psychology*, 31, 44-48.

Jago, A. S., Kreps, T. A., & Laurin, K. (2019). Collectives in organizations appear less morally motivated than individuals. *Journal of Experimental Psychology: General*, 148, 2229-2244.

Jago, A. S., & Pfeffer, J. (2019). Organizations appear more unethical than individuals. *Journal of Business Ethics*, 160, 71-87.

Jago, A. S., & Laurin, K. (2019). Inferring commitment from rates of organizational transition. *Management Science*, 65, 2842-2856.

Jago, A. S. (2019). Algorithms and authenticity. *Academy of Management Discoveries*, 5, 38-56.

Jago, A. S., & Laurin, K. (2017). Corporate personhood: Lay perceptions and ethical consequences. *Journal of Experimental Psychology: Applied*, 23, 100-113.

INVITED REVISION OR UNDER REVIEW

Jago, A. S., Lin, M., & Carroll, G. Generating authenticity in automated work.
Revisions requested.

Jago, A. S., & Laurin, K. Assumptions about algorithms' capacity for discrimination.
Revisions requested.

Tomova, T., & Jago, A. S. Perceptions of algorithms' capabilities to assess diversity.
Under review.

SELECT WORKING PAPERS AND RESEARCH IN PROGRESS

Xu, C., & Jago, A. S., & Flynn, F. Algorithmic decision systems undermine affective commitment (data collection)

Jago, A. S., Raveendhran, R., Fast, N., & Gratch, J. Automation and status (data collection)

Raveendhran, R., Fast, N., Jago, A. S., & Gratch, J. Autonomous representatives and voice (data collection)

CHAired CONFERENCE SYMPOSIA

Algorithms in Organizations: Interactions with (and via) Technology (with Jennifer Logg). Academy of Management, 2017, Atlanta, GA.

The Effects of Organization on Situation and Person Appraisal (with Simone Tang). Academy of Management, 2016, Anaheim, CA.

CONFERENCE PRESENTATIONS

Raveendhran, R., Jago, A. S., Fast, N., & Gratch, J. Voice solicitation through technology. Talk presented at Academy of Management, 2020 (online).

Xu, C., Jago, A. S., & Flynn, F. J. Algorithmic decision-making undermines affective commitment. Paper presented at Academy of Management, 2020 (online).

Xu, C., Jago, A. S., & Flynn, F. J. Algorithmic decision-making undermines affective commitment. Poster presented at Society for Personality and Social Psychology, 2020, New Orleans, LA.

Xu, C., Jago, A. S., & Flynn, F. J. Algorithmic decision-making undermines affective commitment. Paper presented at the Professional Development Workshop (PDW) at Academy of Management, 2019, Boston, MA.

Jago, A. S., Lin, M., & Carroll, G. Generating authenticity in automated work. Talk presented at Academy of Management, 2019, Boston, MA.

Jago, A. S., & Pfeffer, J. When, how, and why a brazen organizational response to wrongdoing works. Talk presented at Academy of Management, 2019, Boston, MA.

Xu, C., Jago, A. S., & Flynn, F. J. Algorithmic decision-making undermines affective commitment. Poster presented at Psychology of Technology Research Conference, Stanford, CA.

Jago, A. S., Fast, N., & Pfeffer, J. Resources and moral signaling. Talk presented at Academy of Management, 2018, Chicago, IL.

Jago, A. S., & Laurin, K. Technology and (in)discrimination. Talk presented at Psychology of Technology Research Conference, Berkeley, CA.

Jago, A. S., & Laurin, K. Technology and (in)discrimination. Talk presented at Academy of Management, 2017, Atlanta, GA.

Jago, A. S. Algorithms and authenticity. Paper presented at Academy of Management, 2017, Atlanta GA.

Jago, A. S., & Laurin, K. Algorithms and dehumanization in hiring. Paper presented at Academy of Management, 2017, Atlanta, GA.

Jago, A. S. Algorithms and authenticity. Talk presented at Psychology of Technology Research Conference, Los Angeles, CA.

Jago, A. S., & Laurin, K., Kreps, T. A. Locating moralization within organizations. Talk presented at Academy of Management, 2016, Anaheim, CA.

Jago, A. S., & Laurin, K. Inferring commitment from rates of organizational transition. Paper presented at Academy of Management, 2016, Anaheim, CA.

Jago, A. S., & Laurin, K. Corporate personhood: Lay perceptions and ethical consequences. Paper presented at Academy of Management, 2016, Anaheim, CA.

Jago, A. S., & Laurin, K. Locating moralization within organizations. Poster presented at Society for Personality and Social Psychology, 2016, San Diego, CA.

Jago, A. S., & Laurin, K. Locating moralization within organizations. Poster presented at Society for Personality and Social Psychology “Justice and Morality” Pre-Conference, 2016, San Diego, CA.

Jago, A. S., & Laurin, K. Corporate personhood: Lay perceptions and ethical consequences. Talk presented at Society for Personality and Social Psychology “Social Psychology and Law” Pre-Conference, 2015, Long Beach, CA.

Jago, A. S. Judging organizational change: The role of speed and time. Talk presented at Stanford Graduate School of Business, 2014, Stanford, CA.

Jago, A. S., & Laurin, K. Corporate rights, perceived responsibilities, and punishment. Poster presented at Stanford IRiSS, 2014, Stanford, CA.

Jago, A. S., & Laurin, K. Corporate rights, perceived responsibilities, and punishment. Poster presented at Society for Personality and Social Psychology “Social Psychology and Law” Pre-Conference, 2014, Austin, TX.

TEACHING EXPERIENCE

University of Washington – Tacoma:

Instructor, Managing Organizations	2019-2020
Instructor, Creating, Leading, and Implementing Change	2019-2020

Stanford University:

Course Assistant, Introduction to Organizational Behavior	2013-2017
Course Assistant, Managing Groups and Teams	2013-2017

GRANTS AND AWARDS

MOC (AOM) Best Submission with Practical Implications (2020)
MOC (AOM) Best Submission with Practical Implications (Nominated; 2019)
Stanford Alumni Research Experience Program (2016-2018)
Stanford Research Experience Program (2015-2018)
Doctoral Support Fellowships (Various; 2012-2017)
Doroghazi Eagle Scout Award (2015)
Phi Beta Kappa, Northwestern University (2012)
James Alton James Scholarship in the Social Sciences, Northwestern University (2011)
Dean's List, Northwestern University (2008-2012)

EDITORIAL BOARD MEMBERSHIP

Academy of Management Discoveries (2020-Present)

AD-HOC REVIEWER

Proceedings of the National Academy of Sciences
Organizational Behavior and Human Decision Processes
Journal of Personality and Social Psychology
Academy of Management Discoveries
Cognition
Academy of Management Conference

SERVICE

Undergraduate Program Committee (Spring 2020)
UWT-UWB-PLU Joint Research Seminar Participant (2020)
UWT Distinguished Research Award Selection Committee (2019, 2020)

RESEARCH INTERESTS

Automation, Technology, Signaling, Judgment & Decision Making, Ethics